

KOTA SAITO  
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**Update: February 25, 2017**

#### ACADEMIC POSITION

- January **2017**–Present  
Professor of Economics, Division of Humanities and Social Science, California Institute of Technology, Pasadena, California.
- July **2011**–December **2016**  
Assistant Professor of Economics, Division of Humanities and Social Science, California Institute of Technology, Pasadena, California.

#### EDUCATION

- Ph.D. Economics, Northwestern University, Evanston, Illinois. Committee Chairperson: Eddie Dekel. **2011**.
- M.A. Economics, The University of Tokyo, Tokyo, Japan. Committee Chairperson: Michihiro Kandori. **2007**.
- B.A. Economics, Keio University, Tokyo, Japan. Adviser: Hiroaki Osana. **2005**.

#### RESEARCH

Microeconomic Theory: Decision Theory, Game Theory, Experimental Economics.

#### HONORS AND AWARDS

- NSF Grant SES-1558757, Revealed Preference Tests and Experiments for Choices under Uncertainty, 2016–, Co-PI with Federico Echenique.
- Robert Eisner Memorial Fellowship: Northwestern University, 2010.
- Distinguished Teaching Assistant: The University of Tokyo, 2007.

#### PUBLISHED PAPERS

- “Strotz Meets Allais: Diminishing Impatience and the Certainty Effect: Comment,” *American Economics Review*, 101, 2271–2275, 2011.
- “Social Preferences under Risk,” *American Economic Review*, 103, 3084–3101, 2013.
- “Preferences for Flexibility and Randomization under Uncertainty,” *American Economic Review*, 105:1246–1271, 2015.
- “Savage in the Market,” *Econometrica*, 83, 1467–1495, 2015, joint with Federico Echenique.

- “Impure Altruism and Impure Selfishness,” *Journal of Economic Theory*, 158, 336–370, 2015.
- “Testing theories of financial decision making” *Proceedings of the National Academy of Sciences*, 113(15): 4003–4008, 2016, joint with Chris Chambers and Federico Echenique.

#### COMPLETED WORKING PAPERS

- “General Luce Model,” working paper, 2015, joint with Federico Echenique, under revision for *Economic Theory*.
- “Response Time and Utility,” working paper, 2015, joint with Federico Echenique, under revision for *Journal of Economic Behavior and Organization*.
- “On Path Independent Stochastic Choice” (previous title: Average Choice), working paper, 2016, joint with David Ahn and Federico Echenique, under revision for *Theoretical Economics*.
- “The Perception-Adjusted Luce Model,” working paper, 2013, joint with Federico Echenique and Gerelt Tserenjigmid.
- “Testable Implication of Exponential Discounting and its Generalization,” working paper, 2014, joint with Federico Echenique and Taisuke Imai.
- “Random Intertemporal Choice,” 2016, joint with Jay Lu.
- “A Relationship Between Risk and Time Preferences,” 2015.

#### WORK IN PROGRESS

- Barseghyan, L., Imai, T., Saito, K., and J. C. Teitelbaum (2016): “Revealed Preference Tests of State-Dependent Expected Utility Theory: Evidence from Insurance Choices,” work in progress.
- Echenique, F., Imai, K., and K. Saito (2016): “Revealed Preference Tests and Experiments for Choices under Uncertainty,” work in progress.

#### PROFESSIONAL SERVICE

- Associate Editor of *Japanese Economic Review*.
- Referee service for *American Economic Review*, *Econometrica*, *Journal of Economic Theory*, *Journal of Mathematical Economics*, *Journal of Economic Behavior and Organization*, *European Economic Review*, etc.
- Program Committee for “ACM conference on Economics and Computation 2017” at MIT in Cambridge.
- Scientific Committee for “Risk, Uncertainty and Decision” Conference 2016 in Paris.
- Scientific Committee for “Risk, Uncertainty and Decision” Conference 2015 in Milan.

## ADVISING

- Graduate Advising
  - Dissertation Committee for Social Science Students:
    - \* Matthew Kovach (2014–2015)
    - \* Taisuke Imai (2014–2017)
    - \* Gerelt Tserenjigmid (2015–2016)
  - Dissertation Committee for Behavioral Social Neuroscience Students:
    - \* Vanessa Janowski (2011–2012)
    - \* Geoffrey Fisher (2014–2015)
- Undergraduate Advising: Kevin Li (2013–2015)

## TEACHING

- Theory of Value I and II (Undergraduate Course on Decision Theory and General Equilibrium Theory), California Institute of Technology, 2011–2016.
- Analytical Foundation for Social Science (Graduate Course on Decision Theory), California Institute of Technology, 2011, 2013–2016.
- Advanced Theory Topic Course (Graduate Course on Recent Advances in Economic Theory), California Institute of Technology, 2012–2016.
- Teaching assistant for Economics of Risk & Uncertainty (Undergraduate Course on Decision Theory), Northwestern University, 2010.
- Teaching assistant for Graduate Microeconomics, The University of Tokyo, 2006.

## DEPARTMENT AND UNIVERSITY SERVICE

2016 Host of Theory Seminar (Fall, Spring)

2015 Junior Faculty Recruiting Committee and Affirmative Action Officer  
Host of Theory Seminar (Fall, Spring)

2014 Graduate Student Admission Committee  
Host for Theory Seminar (Spring)

2013 Junior Faculty Recruiting Committee

2012 Co-host for Theory Seminar (Fall, Spring)

## REFERENCES

- Professor Eddie Dekel
  - Department of Economics, Northwestern University, Evanston, IL 60208.
  - Phone: (847) 491-4414, E-mail: [dekel@northwestern.edu](mailto:dekel@northwestern.edu)

- Professor Marciano Siniscalchi
  - Department of Economics, Northwestern University, Evanston, IL 60208.
  - Phone: (847) 491-5398 , E-mail: [marciano@northwestern.edu](mailto:marciano@northwestern.edu)
- Professor Jeffrey C. Ely
  - Department of Economics, Northwestern University, Evanston, IL 60208.
  - Phone: (847) 491-8208, E-mail: [jeffely@northwestern.edu](mailto:jeffely@northwestern.edu)

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